

# Armed Forces Bank

## Newcomer's Script

Hello and welcome to Fort Irwin, the oasis in the desert. My name is Robert Harper and I am a branch manager with Armed Forces Bank.

Armed Forces Bank has been a provider of financial services for Army families for over a century. We understand military lifestyles and offer products and services specifically designed to meet the needs of today's military family. We work hard to earn your business by making your banking experience as easy, convenient, and affordable as possible.

Armed Forces Bank has been part of the Fort Irwin community since 1997. Everyone is welcome to bank with us. We serve active military, retired military, dependents,

and civilians with two branches on post. Our main branch is located in Building 37 on Interloop Road just behind Reggies. We also have a full-service branch inside the Main Exchange. Our Exchange Branch is open 7 days a week during store hours and offers additional cashier services such as check cashing and Western Union.

As a premier provider of banking services for the military, Armed Forces Bank operates sixty branches on 36 military installations in 17 states across the country. True to our motto “Your Hometown Bank Around the World” customers can bank with us in person, online, by mail, ATM and phone. We employ the newest banking technology to bring banking to our customers wherever they are stationed around the world.

As an Armed Forces Bank customer, you will enjoy an array of free electronic banking services such as online

banking, online bill pay, e-statements, e-alerts, and mobile banking. You will be able to bank from home, the office or on the go. We go where you go.

Armed Forces Bank has something for everyone from Free Checking with a free Visa Debit Card, Checking with Interest, Savings Accounts, Money Market Accounts, Certificates of Deposit, IRA's and more. If you need a loan, look no further. We offer personal loans, secured and unsecured, auto loans, home mortgages, home equity loans and credit cards. Our customers receive nationally competitive deposit and loan rates and in many cases, same day loan approval.

All of our accounts can be opened locally at either branch or online through our web site at [afbank.com](http://afbank.com). You can even apply for a loan or credit card online. Or, you can call us toll-free at 1-888-929-2265. Our Call Center is

staffed with friendly, knowledgeable agents ready to assist you 24 hours a day, 7 days a week, 365 days a year.

We hope you will enjoy your time at Fort Irwin and we look forward to serving you. Thank you for considering Armed Forces Bank.